



384 Mathew Street
Santa Clara, CA 95050-3114
Voice #: 1 408 or 800 727 3844
Fax #: 1408 or 800 727 3851
e-mail Fax#(781)
<http://www.americanleasing.com>

American Leasing appreciates the opportunity to serve your financial needs. In order to facilitate the review and proposal process, the following items should be included in your financial package:

- A completed business plan containing information on management, directors/investors, market, product/services, and financial strategy.
- Any information available regarding equipment to be financed (vendor, model, description, cost, data sheets, projected delivery dates, or technical information).
- Copy of the Articles of Incorporation, Statement of Shareholder's Rights, and the offering memorandum from the most recent equity financing.
- The most recently internally prepared financial statements for the company.
- The last fiscal year-end audit report, if any.
- Two (2) complete sets of product literature, press releases, and other media material.

Since 1971

CASH FLOW IS

KING

American Leasing

Company Name: _____

Subsidiary Name: _____

Contact _____ E-mail Address _____ Web Site _____

Date of Incorporation: _____ State of Incorporation: _____

Telephone: () _____ Fax: () _____

Alternate Telephone Numbers: () _____

Address: _____

Other Locations: (1) _____ Telephone: () _____

(2) _____ Telephone: () _____

(3) _____ Telephone: () _____

Federal Tax Identification Number: _____

Date Founded: _____ Venture Backed: Yes No

Type of Business: _____ Ownership: Public Private

Manufacturing: Domestic Offshore Percent Offshore: _____

Management

President/CEO: _____

Administrative Assistant: _____

VP Finance/CFO: _____

Administrative Assistant: _____

Controller: _____

VP Marketing: _____

VP Sales: _____

VP Engineering: _____

VP Manufacturing: _____

VP Operations: _____

Board of Directors/Investors

<u>Position</u>	<u>Name</u>	<u>Firm</u>	<u>% Ownership</u>
Chairman	_____	_____	_____
	Address: _____	Telephone: () _____	_____
_____	_____	_____	_____
	Address: _____	Telephone: () _____	_____
_____	_____	_____	_____
	Address: _____	Telephone: () _____	_____
_____	_____	_____	_____
	Address: _____	Telephone: () _____	_____
_____	_____	_____	_____
	Address: _____	Telephone: () _____	_____

Date of Regular Board Meeting: _____

Most Recent Equity Funding Date: _____ Amount: _____

Price/Share: _____ Common Stock: _____ Preferred Stock: _____ Series: _____

Bank/Branch: _____

Key Contact: _____ **Telephone: ()** _____

Address: _____

Services Used: _____

Checking Account #: _____ **Average Balance:** _____

Savings Account #: _____ **Average Balance:** _____

Line of Credit #: _____ **Line Amount:** _____

Term Loan #: _____ **Loan Amount:** _____

Service Firm Affiliations

Accounting Firm: _____

Key Contact: _____ Telephone: () _____

Address: _____

Law Firm: _____

Key Contact: _____ Telephone: () _____

Address: _____

Insurance Firm: _____

Key Contact: _____ Telephone: () _____

Address: _____

Leasing Firm: _____

Key Contact: _____ Telephone: () _____

Address: _____

Major Customers

Name	Location	Percent of Sales
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

Major Suppliers

Name	Contact	Telephone Number
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____